

# Large Project Continuous Partnering



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When it comes to partnering on projects ranging from \$50 million to several billion dollars, traditional partnering, with only an initial day or two meeting, just isn't enough. FMI's Continuous Partnering approach evolves partnering into a critical management tool for Executives and Project Leaders, creating an ongoing flow of inputs requiring decisions and feedback that should positively impact key project goals. We recognize that the most successful teams in design and construction are those that are able to identify and resolve project issues in a fair and timely manner.

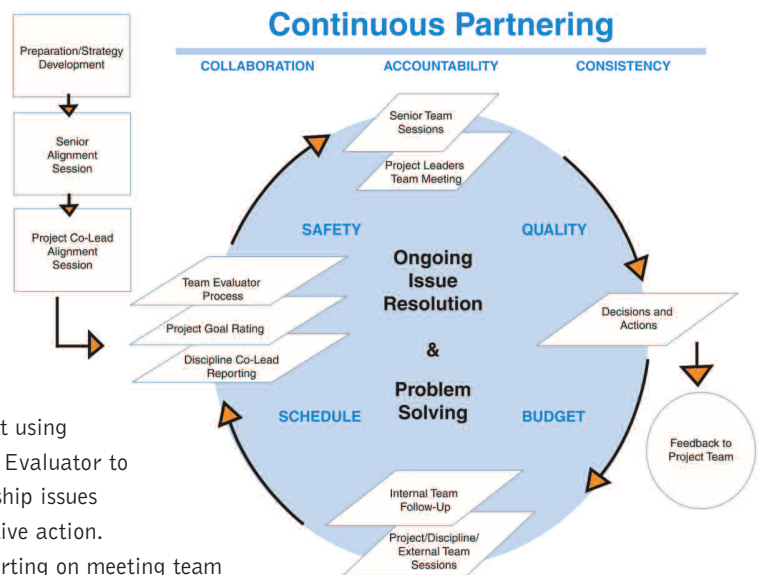
The FMI Continuous Partnering approach stresses accountability, collaboration, and consistency throughout the project organization. While classic "kick-off" partnering activities may still be utilized, the focus of this process is on the ongoing activities that lead to problem solving, issue resolution, and project success. This begins with the identification of peer relationships across the multiple-discipline work teams, and then FMI establishes the protocol and monitoring devices that will guide the team toward success.

FMI first builds a mutual strategy with project leaders, then implements that strategy incorporating key activities such as:

- Senior team alignment and quarterly follow-up sessions
- Project team alignment using the FMI Project Team Evaluator to flag potential relationship issues and implement corrective action.
- Discipline co-lead reporting on meeting team goals, identification of rocks in the road, and any issues requiring escalation
- Formal issue escalation meetings
- Tracking location and team level of specific issues
- Project, discipline, or external team follow-up sessions
- Close-out "lessons learned" session

FMI and industry leaders concur that the most successful "partnered" projects are those involving planned follow-up activities. That process is **FMI Continuous Partnering**.

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*FMI Corp is recognized as an industry leader in the project-specific teambuilding and partnering arena. Since the introduction of partnering to the construction industry in the late 1980s, FMI has served as facilitator on over 1,000 projects domestically and abroad, including some of the largest infrastructure and general construction projects in the western hemisphere. At least 12 of these projects have won the prestigious AGC Marvin M. Black Award for Excellence in Partnering.*