MACRO TRENDS

3% ANTICIPATED GROWTH

Through 2019, FMI expects E&C spending to continue to grow at an anticipated 3% annual rate.

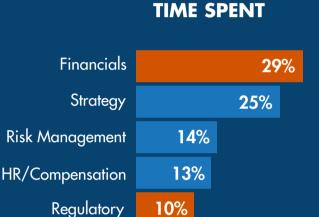


DOUBLED PROFIT MARGINS

In aggregate, operating profit margins for construction firms have nearly doubled over the last four years.



HOW BOARDS SPEND THEIR TIME



10%

IDEAL TIME ALLOCATION



MITIGATING AND MANAGING RISK

The top-three most popular practices used to manage risk today include:

56%
Formal project risk assessment

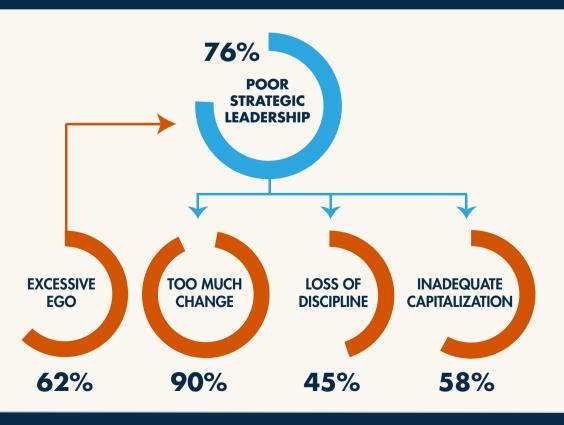
Other

38%
Subcontractor

32%
Captive insurance

FIVE ROOT CAUSES FOR CONTRACTOR FAILURE

performance evaluations



2019 FMI Overview.
FMI analysis of client and market data.
The 2019 AGC/FMI Risk Study. February 2019.
FMI Quarterly, Why Large Contractors Fail - A Fresh Perspective. Q2 2016.