

# FMI's North American Construction Outlook First Quarter 2019 Report



# FMI U.S. Construction Outlook First Quarter 2019 Report

## Key Takeaways

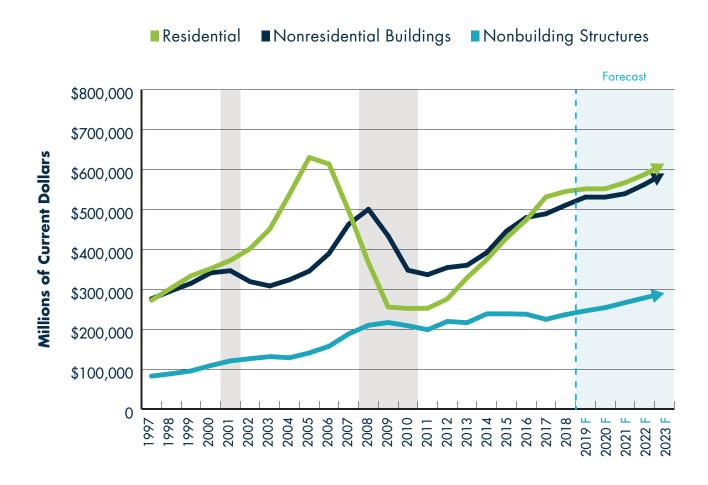
■ Total engineering and construction spending for the U.S. is forecast to end up 3 percent in 2019, compared to up 4 percent in 2018.



- Spending growth in 2019 is expected to be led by public investment across both nonresidential buildings and nonresidential structures. Current top-performing segments forecast in 2019 include transportation (+9 percent), public safety (+6 percent), educational (+5 percent) and manufacturing (+5 percent). Forecast bottom-performing segments in 2019 include religious (-5 percent), multifamily (-5 percent) and lodging (-2 percent).
- Key segments that were upgraded into our growth category going into 2019 include educational, manufacturing, and highway and street. Various others appear to be stabilizing this year, including three prior growth segments from 2018: single-family residential, amusement and recreation, and sewage and waste disposal. Both lodging and multifamily were adjusted into our down category this quarter with anticipated declines realized through the remainder of the year.



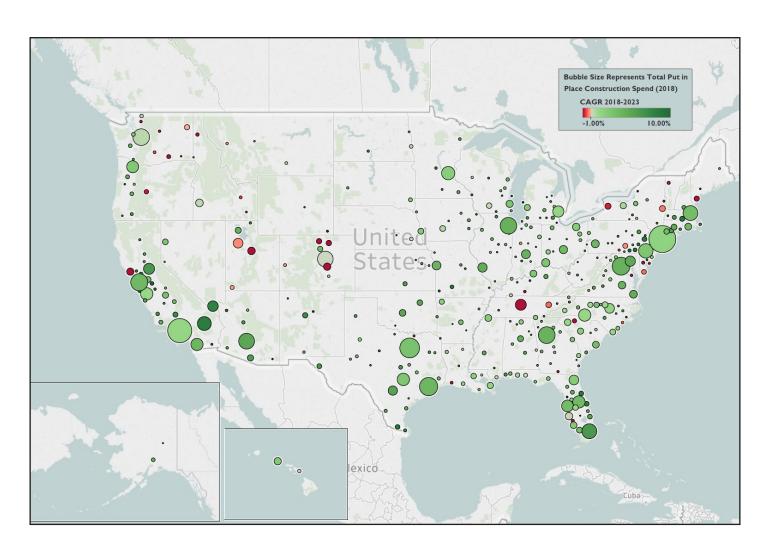
Total Construction Put in Place Estimated for the U.S.



Source: U.S. Census and FMI Forecast



Total Construction Spending Put in Place 2018 and Forecast Growth (2018-2023 CAGR) by Metropolitan Statistical Area

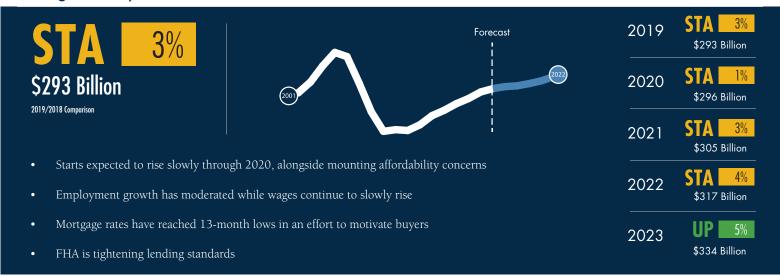


Source: FMI Forecast

#### **RESIDENTIAL CONSTRUCTION PUT IN PLACE**

## Single-Family Residential

Drivers: Unemployment rate, core CPI, income, mortgage rate, home prices, housing starts, housing permits



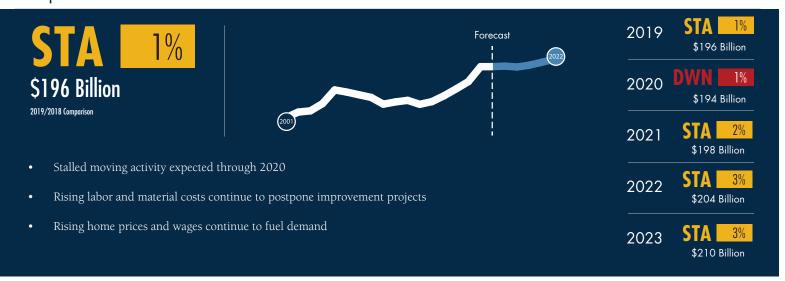
## Multifamily Residential

Drivers: Unemployment rate, core CPI, income, mortgage rate, home prices, housing starts, housing permits



#### **Improvements**

Drivers: Unemployment rate, core CPI, income, mortgage rate, home prices, housing starts, housing permits



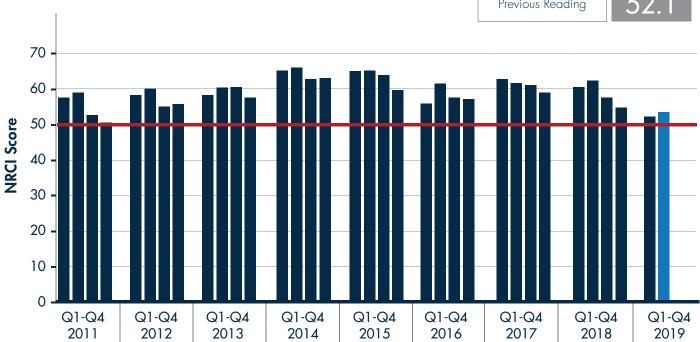


## Nonresidential Construction Index (NRCI) Scores Q1 2011 to Q2 2019

(Scores above 50 indicate expansion; scores below 50 indicate contraction)

NRCI scores are based on a diffusion index where scores above 50 represent improving or expanding industry conditions, a score of 50 represents conditions remaining the same, and a score below 50 represents worse conditions than last quarter (or contraction).



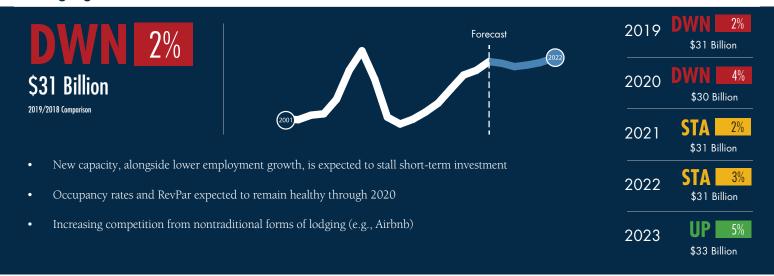


The data in the NRCI is presented as a sampling of construction industry executives voluntarily serving as panelists for this FMI survey. Responses are based on their experience and opinions, and the analysis is based on FMI's interpretation of the aggregated results.

#### NONRESIDENTIAL CONSTRUCTION PUT IN PLACE

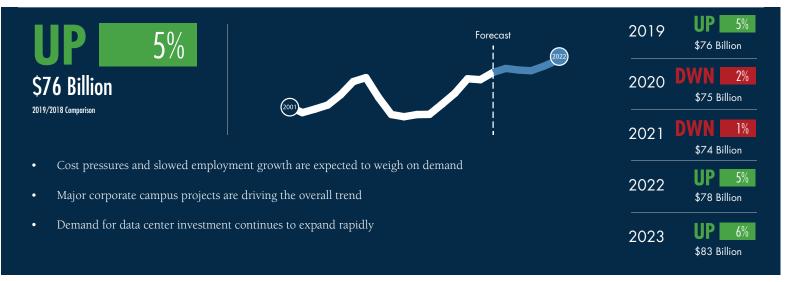
## Lodging

Drivers: Occupancy rate, RevPAR, average daily rate, room starts



Office

Drivers: Office vacancy rate, unemployment rate



Commercial

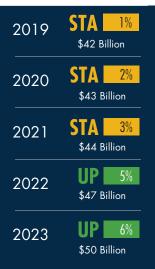
Drivers: Retail sales, CPI, income, home prices, housing starts, housing prices







- Ongoing influence from M&A activity, senior living demand from the aging population and specialty care platforms
- "Microhospitals" (eight- to 12-bed facilities) are helping local markets meet demand for acute medical treatment
- Key indicators suggest strong future growth in southern and western states



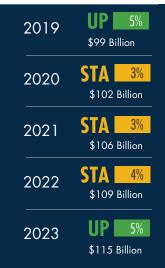
#### Educational

Drivers: Population change younger than age 18, population change ages 18-24, stock markets, government spending, nonresidential structure investment

5%
\$99 Billion
2019/2018 Comparison



- Increasing percentage of the U.S. population under 18 years old
- Local bond support has been on the rise
- Any upcoming federal infrastructure package is expected to include increased funding for schools



## Religious

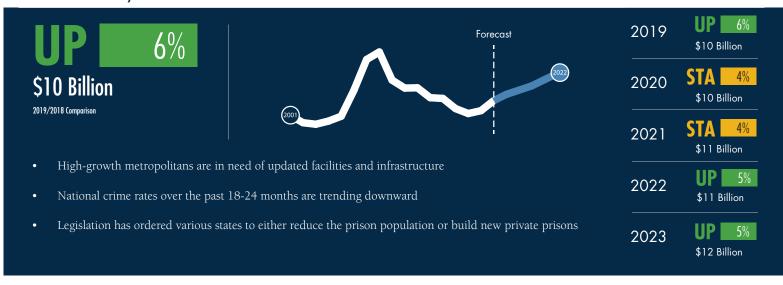
Drivers: GDP, population, income, personal savings

5% \$3 Billion 2019/2018 Comparison



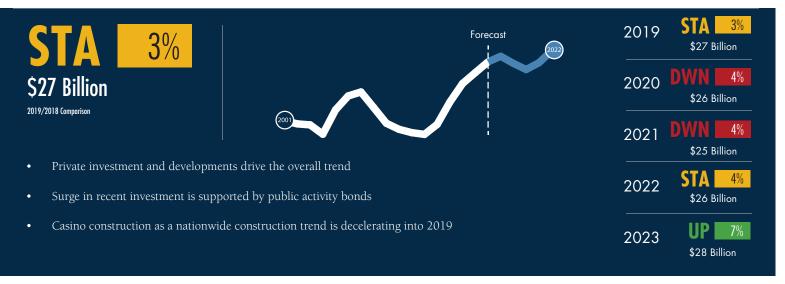
- Increased wages and income levels bolster industry revenue growth
- Declining share of Americans donating to religious organizations
- Declining attendance over time





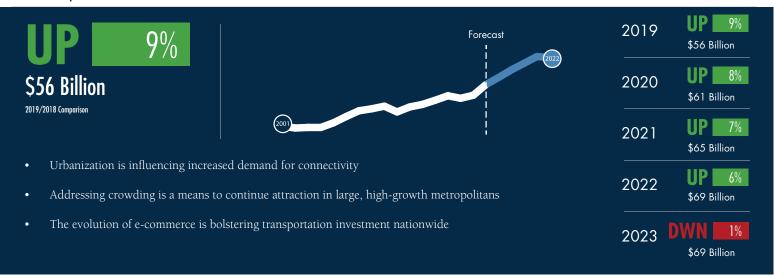
#### Amusement and Recreation

Drivers: Income, personal savings rate, unemployment rate, employment



## **Transportation**

Drivers: Population, government spending, transportation funding



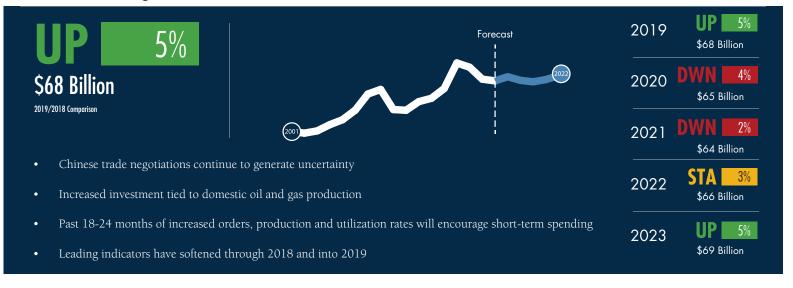
#### Communication

Drivers: Population, security/regulation standards, private investment, innovation/technology investment



## Manufacturing

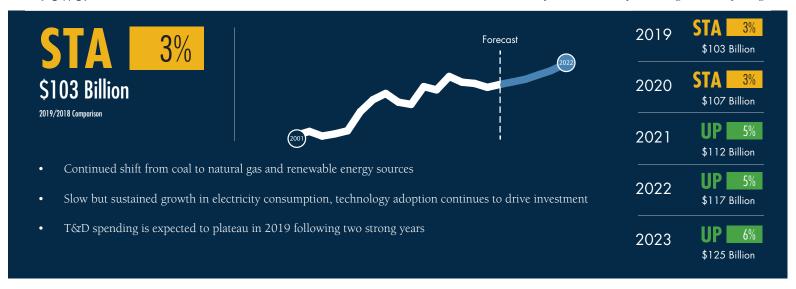
Drivers: PMI, industrial production, capacity utilization, durable goods orders, manufacturing inventories



#### NONBUILDING STRUCTURES CONSTRUCTION PUT IN PLACE

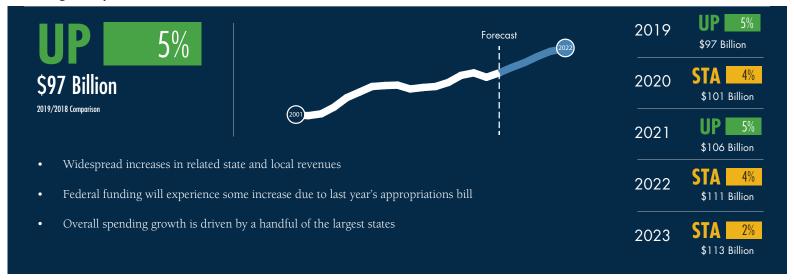
Power

Drivers: Population, industrial production, government spending



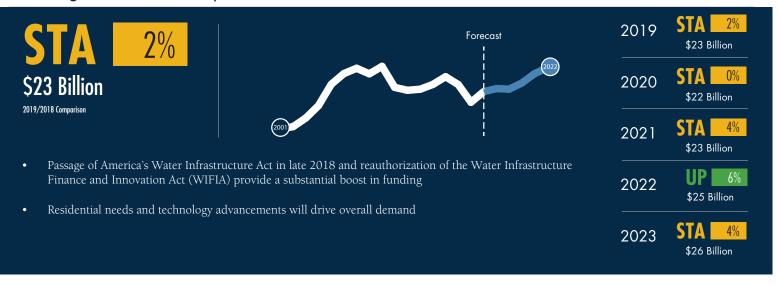
## Highway and Street

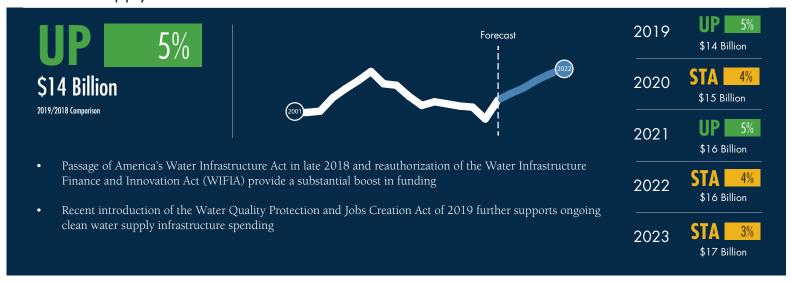
Drivers: Population, government spending, nonresidential structure investment



## Sewage and Waste Disposal

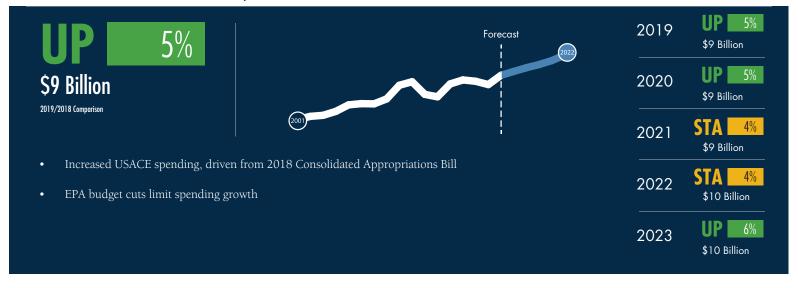
Drivers: Population, industrial production, government spending





## Conservation and Development

Drivers: Population, government spending



#### **Construction Put in Place Estimated for the United States**

Millions of Current Dollars

1st Quarter 2019 Forecast (based on Q4 2018 Actuals)

	2014	2015	2016	2017	2018	2019e	2020f	2021f	2022f	2023f
RESIDENTIAL BUILDINGS										
Single-family	194,091	221,680	242,938	270,338	284,229	292,563	295,959	305,345	316,887	334,132
Multifamily	46,250	58,228	67,084	66,354	66,068	62,950	61,720	63,713	66,882	70,926
Improvements*	134,519	148,854	163,911	194,965	195,091	196,184	194,284	198,063	203,957	209,997
Total Residential Buildings	374,860	428,762	473,933	531,657	545,388	551,696	551,963	567,121	587,726	615,055
NONRESIDENTIAL BUILDINGS										
Lodging	16,738	21,908	26,969	28,672	31,872	31,268	30,036	30,612	31,478	33,018
Office	46,582	55,521	67,616	66,850	72,903	76,228	74,902	74,313	78,094	82,685
Commercial	62,841	65,899	78,151	87,733	89,521	92,058	88,470	88,974	92,992	99,466
Health Care	38,647	39,147	40,157	41,916	42,023	42,372	43,379	44,483	46,648	49,557
Education	79,681	84,771	90,348	91,213	94,277	99,025	102,198	105,599	109,483	114,935
Religious	3,386	3,577	3,721	3,366	3,014	2,871	2,693	2,661	2,732	2,879
Public Safety	9,437	8,484	8,023	8,290	9,229	9,819	10,214	10,616	11,196	11,774
Amusement and Recreation	16,773	20,258	23,155	24,851	26,526	27,406	26,289	25,334	26,384	28,237
Transportation	42,043	44,843	43,274	45,173	51,866	56,316	61,028	65,128	69,308	68,846
Communication	17,298	21,696	22,178	24,831	24,633	25,268	26,309	27,520	28,476	29,691
Manufacturing	58,648	79,930	76,380	66,448	65,033	68,475	65,472	64,253	66,146	69,300
Total Nonresidential Buildings	392,074	446,034	479,972	489,343	510,897	531,106	530,991	539,493	562,937	590,387
NONBUILDING STRUCTURES										
Power	110,089	102,972	101,389	96,513	100,180	103,335	106,599	112,009	117,312	124,864
Highway and Street	84,743	90,626	92,738	89,053	92,748	97,299	101,268	106,278	110,556	112,637
Sewage and Waste Disposal	23,173	24,380	23,149	20,386	22,046	22,523	22,433	23,396	24,845	25,772
Water Supply	13,380	13,150	13,042	11,806	13,788	14,457	15,024	15,819	16,445	16,990
Conservation and Development	7,310	7,726	7,588	7,244	8,209	8,610	8,998	9,329	9,742	10,309
Total Nonbuilding Structures	238,695	238,854	237,906	225,002	236,971	246,223	254,323	266,831	278,900	290,572
Total Construction Put in Place	\$1,005,629	\$1,113,650	\$1,191,811	\$1,246,002	\$1,293,256	\$1,329,026	\$1,337,276	\$1,373,444	\$1,429,563	\$1,496,013

<sup>\*</sup>Improvements includes additions, alterations and major replacements. It does not include maintenance and repairs.

#### **Construction Put in Place Estimated for the United States**

Change From Prior Year - Current Dollar Basis

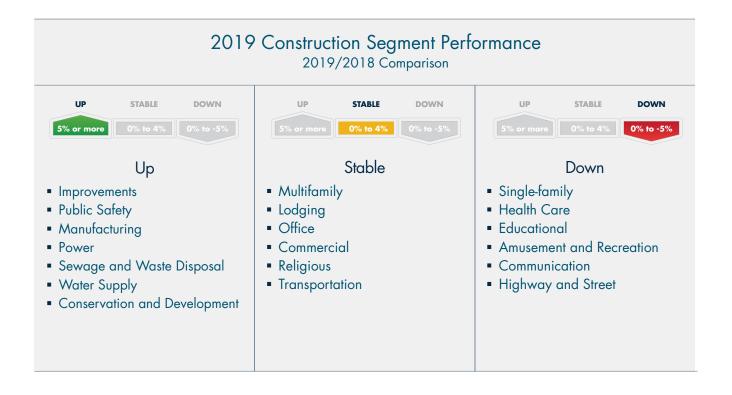
1st Quarter 2019 Forecast (based on Q4 2018 Actuals)

	2014	2015	2016	2017	2018	2019e	2020f	2021f	2022f	2023f
RESIDENTIAL BUILDINGS										
Single-family	13%	14%	10%	11%	5%	3%	1%	3%	4%	5%
Multifamily	32%	26%	15%	-1%	0%	-5%	-2%	3%	5%	6%
Improvements*	10%	11%	10%	19%	0%	1%	-1%	2%	3%	3%
Total Residential Buildings	14%	14%	11%	12%	3%	1%	0%	3%	4%	5%
NONRESIDENTIAL BUILDINGS										
Lodging	24%	31%	23%	6%	11%	-2%	-4%	2%	3%	5%
Office	23%	19%	22%	-1%	9%	5%	-2%	-1%	5%	6%
Commercial	18%	5%	19%	12%	2%	3%	-4%	1%	5%	7%
Health Care	-5%	1%	3%	4%	0%	1%	2%	3%	5%	6%
Education	1%	6%	7%	1%	3%	5%	3%	3%	4%	5%
Religious	-6%	6%	4%	-10%	-10%	-5%	-6%	-1%	3%	5%
Public Safety	-1%	-10%	-5%	3%	11%	6%	4%	4%	5%	5%
Amusement and Recreation	10%	21%	14%	7%	7%	3%	-4%	-4%	4%	7%
Transportation	7%	7%	-3%	4%	15%	9%	8%	7%	6%	-1%
Communication	-3%	25%	2%	12%	-1%	3%	4%	5%	3%	4%
Manufacturing	16%	36%	-4%	-13%	-2%	5%	-4%	-2%	3%	5%
Total Nonresidential Buildings	9%	14%	8%	2%	4%	4%	0%	2%	4%	5%
NONBUILDING STRUCTURES										
Power	18%	-6%	-2%	-5%	4%	3%	3%	5%	5%	6%
Highway and Street	4%	7%	2%	-4%	4%	5%	4%	5%	4%	2%
Sewage and Waste Disposal	3%	5%	-5%	-12%	8%	2%	0%	4%	6%	4%
Water Supply	-2%	-2%	-1%	-9%	17%	5%	4%	5%	4%	3%
Conservation and Development	23%	6%	-2%	-5%	13%	5%	5%	4%	4%	6%
Total Nonbuilding Structures	10%	0%	0%	-5%	5%	4%	3%	5%	5%	4%
Total Construction Put in Place	11%	11%	7%	5%	4%	3%	1%	3%	4%	5%

<sup>\*</sup>Improvements includes additions, alterations and major replacements. It does not include maintenance and repairs.

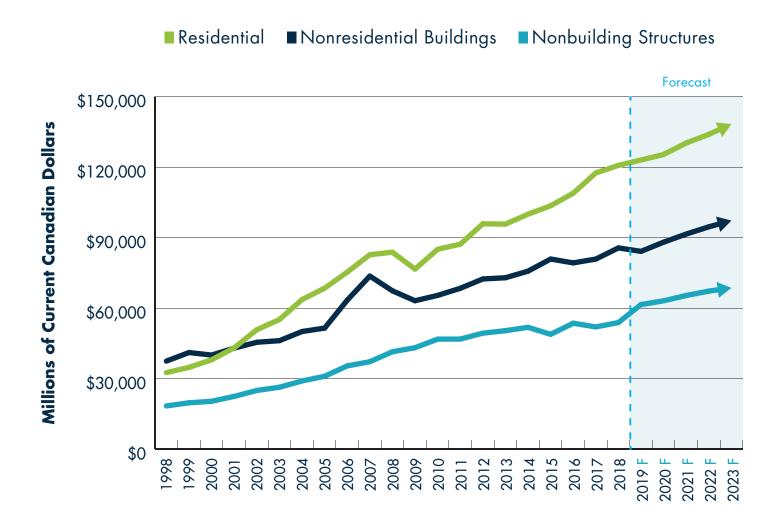


# FMI Canadian Construction Outlook First Quarter 2019 Report





## Total Construction Put in Place Estimated for Canada





## Total Construction Put in Place Estimated for Canada



#### **Construction Put in Place Estimated for Canada**

Millions of Current Dollars

1st Quarter 2019 Forecast (based on Q4 2018 Actuals)

	2014	2015	2016	2017	2018	2019e	2020f	2021f	2022f	2023f
RESIDENTIAL BUILDINGS	2014	2015	2010	2017	2016	20156	20201	20211	20221	20231
Single-family	26,398	25,945	27,599	30,377	30,984	29,735	31,022	31,128	31,108	31,707
	21,802	24,235	26,146	28,195	29,041	29,735	28,441	31,030	32,492	34,245
Multifamily										
Improvements*	51,770	53,373	55,163	58,946	60,714	63,673	65,924	68,103	70,326	72,390
Total Residential Buildings	99,970	103,552	108,908	117,517	120,739	123,034	125,387	130,262	133,926	138,342
NONRESIDENTIAL BUILDINGS										
Lodging	2,487	3,113	3,177	2,998	3,088	3,137	3,274	3,623	3,797	3,986
Office	9,214	10,092	9,050	8,817	9,169	9,353	11,036	10,815	11,065	12,088
Commercial	17,913	18,904	18,505	18,456	19,564	20,107	20,931	22,380	23,355	24,090
Health Care	3,694	3,124	2,557	3,492	3,544	3,310	3,290	3,182	2,963	2,703
Education	6,460	7,585	8,373	8,641	9,505	7,947	7,959	7,981	7,964	7,863
Religious	327	324	320	323	340	347	359	381	396	408
Public Safety	699	964	975	793	809	904	993	1,022	1,059	1,089
Amusement and Recreation	3,350	3,772	4,257	4,520	4,701	3,936	4,248	4,244	4,267	4,226
Transportation	19,444	20,445	20,698	20,477	21,705	21,927	22,702	24,133	25,163	25,662
Communication	3,264	3,548	2,747	3,373	3,845	3,343	3,356	3,411	3,624	3,765
Manufacturing	8,875	9,015	8,583	8,985	9,345	9,839	9,908	10,346	10,940	11,370
Total Nonresidential Buildings	75,728	80,885	79,242	80,875	85,614	84,149	88,056	91,518	94,593	97,250
NONBUILDING STRUCTURES										
Power	26,731	26,402	28,245	25,385	24,878	29,000	30,913	32,661	34,418	35,714
Highway and Street	8,080	8,207	9,493	10,179	11,146	11,416	11,169	11,415	11,597	11,695
Sewage and Waste Disposal	2,857	2,503	2,600	2,787	2,955	3,617	3,622	3,582	3,632	3,604
Water Supply	5,890	2,882	3,026	3,154	3,438	5,738	5,869	5,922	5,607	5,421
Conservation and Development	176	651	707	305	338	387	416	427	441	460
Other Nonbuilding Structures	8,080	8,207	9,493	10,179	11,095	11,364	11,118	11,363	11,545	11,695
Total Nonbuilding Structures	51,815	48,851	53,563	51,989	53,849	61,523	63,109	65,370	67,240	68,590
Total Construction Put in Place	\$227,513	\$233,288	\$241,713	\$250,380	\$260,202	\$268,706	\$276,552	\$287,150	\$295,759	\$304,182

<sup>\*</sup>Improvements includes additions, alterations and major replacements. It does not include maintenance and repairs.

#### **Construction Put in Place Estimated for Canada**

Change From Prior Year - Current Dollar Basis

1st Quarter 2019 Forecast (based on Q4 2018 Actuals)

	2014	2015	2016	2017	2018	2019e	2020f	2021f	2022f	2023f
RESIDENTIAL BUILDINGS										
Single-family	2%	-2%	6%	10%	2%	-4%	4%	0%	0%	2%
Multifamily	1%	11%	8%	8%	3%	2%	-4%	9%	5%	5%
Improvements*	7%	3%	3%	7%	3%	5%	4%	3%	3%	3%
Total Residential Buildings	4%	4%	5%	8%	3%	2%	2%	4%	3%	3%
NONRESIDENTIAL BUILDINGS										
Lodging	11%	25%	2%	-6%	3%	2%	4%	11%	5%	5%
Office	2%	10%	-10%	-3%	4%	2%	18%	-2%	2%	9%
Commercial	7%	6%	-2%	0%	6%	3%	4%	7%	4%	3%
Health Care	-12%	-15%	-18%	37%	1%	-7%	-1%	-3%	-7%	-9%
Education	5%	17%	10%	3%	10%	-16%	0%	0%	0%	-1%
Religious	11%	-1%	-1%	1%	5%	2%	3%	6%	4%	3%
Public Safety	-13%	38%	1%	-19%	2%	12%	10%	3%	4%	3%
Amusement and Recreation	-17%	13%	13%	6%	4%	-16%	8%	0%	1%	-1%
Transportation	3%	5%	1%	-1%	6%	1%	4%	6%	4%	2%
Communication	95%	9%	-23%	23%	14%	-13%	0%	2%	6%	4%
Manufacturing	0%	2%	-5%	5%	4%	5%	1%	4%	6%	4%
Total Nonresidential Buildings	4%	7%	-2%	2%	6%	-2%	5%	4%	3%	3%
NONBUILDING STRUCTURES										
Power	10%	-1%	7%	-10%	-2%	17%	7%	6%	5%	4%
Highway and Street	-3%	2%	16%	7%	10%	2%	-2%	2%	2%	1%
Sewage and Waste Disposal	-3%	-12%	4%	7%	6%	22%	0%	-1%	1%	-1%
Water Supply	-8%	-51%	5%	4%	9%	67%	2%	1%	-5%	-3%
Conservation and Development	-4%	270%	8%	-57%	11%	14%	8%	3%	3%	4%
Other Nonbuilding Structures	-3%	2%	16%	7%	9%	2%	-2%	2%	2%	1%
Total Nonbuilding Structures	3%	-6%	10%	-3%	4%	14%	3%	4%	3%	2%
Total Construction Put in Place	4%	3%	4%	4%	4%	3%	3%	4%	3%	7%

<sup>\*</sup>Improvements includes additions, alterations and major replacements. It does not include maintenance and repairs.

## **About the Authors**



**Jay Bowman** is a principal with FMI. Jay assists a broad range of stakeholders in the construction industry, from program managers and general contractors to specialty trades and materials producers, with the identification and assessment of the risks influencing the strategic and tactical decisions they face. In this role, Jay's primary responsibilities include research design and interpretation, based on developing an understanding of the context within which these organizations operate. Jay can be reached at **jbowman@fminet.com**.



**Brian Strawberry** is a senior economist with FMI. Brian's expertise is in economic and statistical modeling. He leads FMI's efforts in market sizing, forecasting, and building product/construction material pricing and consumption trends. The combination of Brian's analytical skills and creative problem-solving abilities has proven valuable for many contractors, owners and private equity groups as well as industry associations and internal research initiatives. Brian can be reached at <a href="mailto:bstrawberry@fminet.com">bstrawberry@fminet.com</a>.

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