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| <h2>EMERGING MANAGERS INSTITUTE</h2> | <h2>FIELD LEADER INSTITUTE</h2> | <h2>PROJECT MANAGER ACADEMY</h2> | <h2>CONSTRUCTION EXECUTIVE PROGRAM</h2> | <h2>LEADERSHIP INSTITUTE</h2> |
| <p>MANAGEMENT SKILLS</p> | <p>LEADERSHIP SKILLS</p> | <p>PROJECT MANAGEMENT SKILLS</p> | <p>BUSINESS ACUMEN SKILLS</p> | <p>LEADERSHIP SKILLS</p> |
|  <p>89%</p> <p>89% of construction firms face talent shortages, showing that firms fail to place talent development as a strategic priority *</p> |  <p>TOP 3</p> <p>Training opportunities are rated in the top 3 most popular strategies for retaining high-potential individuals in construction *</p> |  <p>Project managers control and influence millions of dollars in project decisions. Their leadership can be the difference between project success and failure</p> |  <p>19% 16%</p> <p>16% of senior managers and 19% of executives are expected to leave the industry through attrition and retirement in the next five years *</p> |  <p>55%</p> <p>55% of construction companies do not have any formal processes in place for identifying and developing high-potential employees *</p> |
| <p>WHO SHOULD ATTEND?</p> | <p>WHO SHOULD ATTEND?</p> | <p>WHO SHOULD ATTEND?</p> | <p>WHO SHOULD ATTEND?</p> | <p>WHO SHOULD ATTEND?</p> |
| <p>DESIGNED FOR NEW FIELD OR OFFICE MANAGERS AND FOR THOSE IDENTIFIED AS HAVING FUTURE SUPERVISORY RESPONSIBILITIES</p>  | <p>DESIGNED TO BUILD LEADERSHIP SKILLS AND SELF-AWARENESS FOR FIELD STAFF</p>  | <p>DESIGNED FOR THOSE IN A PROJECT DELIVERY ROLE WHO WISH TO DISCOVER HOW TO SET A HIGHER STANDARD FOR PERFORMANCE</p>  | <p>DESIGNED TO DEVELOP INDIVIDUAL BUSINESS ACUMEN THAT WILL DRIVE FINANCIAL RESULTS FOR THE BUSINESS UNIT AND COMPANY</p>  | <p>DESIGNED FOR THOSE WANTING TO INCREASE THEIR EFFECTIVENESS AND REACH THEIR PEAK POTENTIAL AS LEADERS</p>  |
| <p>EXAMPLE TITLES</p> | <p>EXAMPLE TITLES</p> | <p>EXAMPLE TITLES</p> | <p>EXAMPLE TITLES</p> | <p>EXAMPLE TITLES</p> |
| <ul style="list-style-type: none"> PROJECT MANAGERS/ENGINEERS OPERATIONS/FIELD STAFF DEPARTMENTAL MANAGERS ESTIMATORS | <ul style="list-style-type: none"> GENERAL SUPERINTENDENTS SUPERINTENDENTS GENERAL FOREMEN FIELD LEVEL LEADERS | <ul style="list-style-type: none"> PROJECT MANAGERS PROJECT ENGINEERS PROJECT EXECUTIVES SUPERINTENDENTS | <ul style="list-style-type: none"> RECENT/FUTURE C-LEVEL STATUS DIVISION MANAGERS ADVANCED PROJECT MANAGERS BUSINESS UNIT MANAGERS | <ul style="list-style-type: none"> C-LEVEL STATUS REGIONAL/DIVISION MANAGERS DEPARTMENT MANAGERS PROJECT MANAGERS |
| <p>HOW WILL YOU BENEFIT?</p> | <p>HOW WILL YOU BENEFIT?</p> | <p>HOW WILL YOU BENEFIT?</p> | <p>HOW WILL YOU BENEFIT?</p> | <p>HOW WILL YOU BENEFIT?</p> |
| <p>Understand management behavior, personality types and generational changes. Manage time-mastery skills, productivity and client relations.</p> | <p>Examine yourself and the impact you have on your organization through a variety of hands-on, interactive experiences.</p> | <p>Explore customer relationships, project teams and financial control. Understand planning for profits and customer satisfaction.</p> | <p>Enhance financial understanding and control of a construction business for long-term success through this intense, senior-level course.</p> | <p>Gain personal insight into your unique leadership style through personal assessment and individual development.</p> |